



Request for Proposals: Mobile Resilience Trailer

Issued on **August 15, 2025**

The Jamestown S'Klallam Tribe (JST) is inviting proposals for the design, manufacture, and delivery of two specialized Mobile Resilience Trailers. These units are crucial for enhancing the Tribe's capabilities in education, emergency response, and community engagement.

The Jamestown S'Klallam Tribe (JST) will receive open bids for two Mobile Resilience Trailers. Bids are to be delivered via email to rknapp@jamestowntribe.org, on or before, **September 15, 2025**. The project includes furnishing:

- 1) 8.5'x20' dual axle enclosed Mobile Resilience Trailer for Dungeness River Center.
- 2) 8.5'x32' enclosed Mobile Resilience Trailer for Tribal Law Enforcement.

The mobile Resilience units must be **trailers**. Bids for RVs, box trucks, or multi-part units will **not** be considered.

Request for Proposals: Mobile Resilience Trailers

1. General Information and Project Overview

1.1. Issuing Organization the Jamestown S'Klallam Tribe (JST) is seeking proposals for this project.

1.2. Project Goal The primary goal is to acquire two Mobile Resilience Trailers: one for the Dungeness River Nature Center and another for Tribal Law Enforcement. These units must be a single **trailer**, and **RVs, box trucks, multi-part units will not be considered**.

1.3. Intended Uses The trailers are intended for a variety of critical uses, including:

- Educational events
- Festivals and fairs
- Mobile command centers
- Emergency services during extended grid outages

1.4. Design Collaboration The selected vendor is expected to collaborate closely with Tribal staff to finalize the interior layout. Up to **20 hours of vendor staff time** are allocated for collaborative design activities, including participation in meetings, development of layout concepts, creation of scaled

graphics, and incorporation of feedback. Additional hours beyond 20 will be billed at a specified hourly rate.

1.5. Project Schedule The Jamestown S’Klallam Tribe anticipates the following schedule for the Mobile Resilience Trailer project. Adherence to these dates is crucial for the timely progression of the project.

- **RFP Issue Date:** August 15, 2025.
- **Email notice of interest:** as soon as possible to receive all updates
- **Last Day for Questions:** August 29, 2025.
- **Proposal Submissions Due:** September 15, 2025.
- **Anticipated Contract Award:** October 1, 2025.
- **Collaborative Design Details Completed By:** November 1, 2025.
- **Trailer Delivery On or Before:** April 15, 2026.

1.6. Delivery Information Both trailers are required to be delivered on or before **April 15, 2026**. The delivery location for both units is the **Jamestown S’Klallam Tribal Reservation in Sequim, WA**. Vendor to coordinate delivery date/time and location with Jamestown Staff. At delivery and prior to acceptance, Vendor to set up and demonstrate all systems are functional and in new condition. Vendor to provide walk-through, training, and run-through one or more set up and take down cycles.

2. General Trailer Specifications (Applicable to Both Units)

2.1. Type and Dimensions

- The trailers must be designed, constructed, and equipped to meet or exceed all applicable transportation regulations.
- They must feature a **standard trailer hitch with a 5/16” ball coupler**.
- The overall height, including heating and cooling units or any extra equipment, must be **10.5 feet or less**.
- The width of the trailer must be approximately **8.5 feet**.
- **Ground clearance for both trailers must be a minimum of 8 inches**.
- The Dungeness River Center trailer is preferred to be **20 feet or less in length** when not deployed, and at most 25 feet including the tongue; vendors may provide estimates for minimum length needed to meet other specifications. The Tribal Law Enforcement trailer **must be 8.5’x32’**.

2.2. Chassis and Exterior

- **Aluminum roofing and siding are required** for the exterior, ensuring durability and weather resistance.
- **Clearance and scene lighting** must be present on both sides of the trailer.
- **Leveling equipment for uneven terrain** must be included to ensure stability during deployment.
- The roof must be **reinforced to withstand the weight of snow** when stored outside in winter conditions.
- A **side entry door** and a **side awning** for sun and weather protection are also required, enhancing user comfort and operational versatility.
- Both trailers must be outfitted with **outdoor LED lighting**.

2.3. Interior Features

- The interior height should be approximately **7 feet**.

- **Insulated walls and ceiling are required** to maximize retention for heating and cooling, ensuring a comfortable working environment at outdoor temperatures from 10 to 90 degrees Fahrenheit.
- **Storage cabinets for equipment** are necessary, along with approximately **16 feet in length of cabinets** for equipment storage.
- Both trailers require an **HVAC system** capable of maintaining indoor workspace temperatures and battery conditioning in ambient temperatures ranging from **10 to 90 degrees Fahrenheit**, with **heat pumps being preferred** for efficiency.
- Wiring and mounts for a TV/Monitor (32"-55") should be included.
- A **flip-up countertop of approximately 8 feet** is required for radios, equipment, meetings, and planning.
- **Bench seating with storage underneath** is specified, providing practical space utilization.

2.4. Electrical and Power Systems

- Both trailers require a **deployable solar system with folding awnings and solar panels** to provide sustainable power.
- Each trailer must include a **microgrid controller** and connectivity for integration with Electric Vehicles (EVs) and bi-directional charging, featuring an easy-to-use interface.
- An **inverter with a minimum 15 kW rated 110/220 Vac** is required for both units.
- **Interior LED lighting** and **exterior receptacles** (minimum of 2, one on each side) are necessary for illumination and power access.
- A minimum of **4 plex 20-amp receptacles** are required for the interior.
- There should be **exterior outlets for charging phones, cars, and other electronics**, with **EVSE (Electric Vehicle Supply Equipment) at least 240V**.

2.4.1. Electrical System Safety and Compliance

- All electrical systems, components, and installations must strictly comply with the latest edition of the National Electrical Code (NEC) for the United States, as applicable, for all wiring, overcurrent protection, grounding, and bonding.
- All major electrical components, including but not limited to inverters, charge controllers, batteries, solar panels, EVSE, receptacles, and circuit breakers, must be new and bear certifications from recognized safety testing laboratories such as Underwriters Laboratories (UL), ETL, or Canadian Standards Association (CSA), indicating their suitability for the intended application and mobile environment.
- The entire electrical system shall incorporate appropriate overcurrent protection devices (e.g., circuit breakers or fuses) for every circuit, sized correctly to protect wiring and connected equipment from overloads and short circuits.
- All wiring must be securely fastened, protected from abrasion and physical damage, and installed within appropriate conduit or channels where necessary.
- Battery compartments must be properly ventilated, secured, and designed to contain potential thermal events, with clear warning labels regarding battery hazards.
- A clearly labeled and easily accessible emergency power disconnect switch must be installed near the main electrical panel to quickly de-energize the entire trailer's electrical system in case of an emergency.
- Prior to delivery, a certified electrician must inspect and test all electrical systems for proper functionality, safety, and compliance with all applicable codes and standards. A certificate of inspection or test report must be provided as part of the final documentation.

- Comprehensive electrical schematics and wiring diagrams, component datasheets, and operational/safety manuals for all electrical systems and components must be provided upon delivery.

2.5. Rapid Deployment Requirements

- Each trailer must be designed for **rapid setup and takedown by a single individual** without specialized tools or equipment. This emphasizes ease of use and operational efficiency.
- **Full deployment**, encompassing stabilization, access ramps, interior configuration, and solar array positioning, must be achievable in **15 minutes or less by one person**.
- The **solar array** must be permanently mounted to fixed or movable components of the trailer.
- The **solar array** may be mounted on a **mechanically assisted or automated system** (e.g., gas struts, electric actuators, or fold-out frames) for safe, rapid, and efficient deployment and retraction by a single operator.
- All movable systems must include locking mechanisms to secure the array in both stowed and deployed positions.
- All electrical connections for the solar array must be **plug-and-play**, with weatherproof connectors and no exposed wiring, ensuring safety and simplicity.
- Trailers must include **self-leveling jacks or manual stabilizers** that can be deployed by one person using a crank or powered system.
- All interior systems (lighting, HVAC, communications, etc.) must be **operational within 10 minutes of power-up**, allowing for quick readiness.
- Storage compartments must be **easily accessible and organized** for rapid access to emergency supplies and equipment.
- Vendors must provide documentation and/or video demonstration of the deployment process as part of their proposal.

2.6. Highway Legality and Cross-Border Compliance Requirements

Compliance with transportation regulations is paramount for safe and legal operation across jurisdictions.

- The trailers must meet or exceed all applicable transportation regulations for **Washington State, Interstate Travel (U.S. Federal), and British Columbia, Canada**.
- Upon delivery the trailers shall be **titled and registered with the Washington State Department of Licensing (DOL)** and complying with **RCW 46.37 and WAC 468-38** regarding lighting, braking systems, reflectors/markings, safety chains, and dimensions. Vendor is also responsible for getting the Trailers inspected by Washington State Patrol and providing all the necessary documentation used for all required inspections, registrations, and titling.
- For U.S. Federal compliance, they must meet **Federal Motor Carrier Safety Regulations (FMCSR)** for DOT-approved lighting/reflectors, proper tire ratings, load distribution, and weight/axle limits.
- For British Columbia, Canada, they must meet **Transport Canada and Commercial Vehicle Safety and Enforcement (CVSE) standards**, including metric-compliant lighting/reflectors, CSA-approved braking systems/safety chains, and compliance with Canadian dimensions (2.6 m width, 4.15 m height, 12.5 m length). They must also be capable of temporary importation and operation under Canadian road laws.
- All trailers must be equipped with VIN, manufacturer's certification label, and compliance documentation. The contractor must provide documentation verifying compliance with all applicable U.S. and Canadian regulations.
- The trailer must be capable of **legal operation without escort or special permit** under normal conditions in WA, other U.S. states, and British Columbia.

3.0 Proposal Submission Requirements

3.1 Proposal Submission Instructions

All bids for the two Mobile Resilience Trailers must be delivered via email (no other communication is acceptable) to **rknapp@jamestowntribe.org**. Proposals must be received **on or before 2:00 PM Pacific Time September 15, 2025**. Vendors are responsible for ensuring timely delivery of their proposals. The Jamestown S’Klallam Tribe will not consider bids submitted after the deadline.

3.2 Proposal Content and Format

Proposals must be comprehensive and directly address all requirements outlined in this Request for Proposals (RFP). To ensure a thorough and consistent review, proposals should be organized into the following sections:

- **Executive Summary:** A concise overview of the proposed solution, highlighting the vendor's understanding of the project goal to acquire two specialized Mobile Resilience Trailers for the Dungeness River Nature Center and Tribal Law Enforcement, and how the proposal meets the Jamestown S’Klallam Tribe's needs.
- **Vendor Experience and Qualifications:**
 - Detailed description of the vendor's relevant experience in designing, manufacturing, and delivering specialized mobile units or trailers of similar scope and complexity [Appendix C].
 - Demonstration of technical expertise, particularly in complex electrical systems, solar integration, battery storage, microgrid controllers, and rapid deployment features [8, 9, 10, Appendix C].
 - Confirmation of capacity to meet the crucial **project schedule, including the delivery date on or before April 15, 2026** [4, Appendix C].
 - **Proposed language from previous turn:** Include the **three (3) professional references** as specified in the "Vendor References" subsection, ensuring they meet the criteria for similar projects and provide all required contact and project information.
- **Technical Proposal – General Trailer Specifications:**
 - A detailed response addressing all **General Trailer Specifications (Section 2)** applicable to both units. This includes, but is not limited to:
 - Confirmation that the units will be **trailers only**, not RVs, box trucks, or multi-part units.
 - Adherence to specified dimensions (e.g., overall height **10.5 feet or less**, width approximately **8.5 feet**, minimum **8 inches ground clearance**).
 - Compliance with chassis and exterior requirements (e.g., **aluminum roofing and siding**, clearance/scene lighting, leveling equipment, reinforced roof, side entry door, side awning, outdoor LED lighting).
 - Confirmation of interior features (e.g., **7 feet interior height, insulated walls and ceiling**, storage cabinets, **HVAC system with heat pumps preferred**, TV/Monitor wiring, flip-up countertop, bench seating with storage).
- **Technical Proposal – Electrical and Power Systems:**

- A comprehensive description of the proposed **electrical and power systems** (Section 2.4), including the **deployable solar system with folding awnings and solar panels, microgrid controller** with EV/bi-directional charging connectivity, and **inverter with minimum 15 kW rated 110/220 Vac**.
- Confirmation of compliance with **electrical system safety and compliance requirements** (Section 2.4.1), including adherence to the latest National Electrical Code (NEC), certifications from UL, ETL, or CSA for all major components, proper overcurrent protection, secure wiring, ventilated battery compartments, and an accessible emergency power disconnect switch.
- Commitment to providing **certified electrician inspection/test reports and comprehensive electrical schematics, wiring diagrams, component datasheets, and operational/safety manuals** upon delivery.
- **Technical Proposal – Rapid Deployment Requirements:**
 - A detailed plan demonstrating how both trailers will meet the **rapid deployment requirements (Section 2.5)**, specifically how **full deployment by a single individual in 15 minutes or less** will be achieved.
 - Description of the **permanently mounted solar array** and its mechanically assisted or automated system for deployment/retraction, including locking mechanisms and **plug-and-play electrical connections**.
 - Details on the self-leveling jacks or manual stabilizers.
 - Confirmation that all interior systems will be **operational within 10 minutes of power-up**.
 - **Documentation and/or video demonstration of the deployment process must be included as part of the proposal.**
- **Technical Proposal – Highway Legality and Cross-Border Compliance:**
 - Confirmation of the trailers' ability to meet or exceed **all applicable transportation regulations for Washington State, Interstate Travel (U.S. Federal), and British Columbia, Canada** (Section 2.6).
 - Specific details on compliance with RCW 46.37, WAC 468-38, Federal Motor Carrier Safety Regulations (FMCSR), and Transport Canada/CVSE standards, including metric-compliant features for Canadian travel.
 - Assurance that the trailers will be equipped with a **VIN, manufacturer's certification label, and that compliance documentation verifying U.S. and Canadian regulations will be provided.**
 - Confirmation that the trailer will be capable of **legal operation without escort or special permit** under normal conditions in WA, other U.S. states, and British Columbia.
- **Technical Proposal – Dungeness River Nature Center Trailer Specifics:**
 - Specific responses to the requirements for the **8.5'x20' dual axle enclosed trailer** (Appendix A).
 - Details on the **6 KW solar capacity and 40 kWh battery storage**.
 - Plan for the **internal office space** including 2 workstations (or 1 if necessary), a large wet storage closet, a lockable cabinet, a dorm-sized refrigerator, Wi-Fi, Ethernet, and 120-volt power outlets.
 - Description of Starlink (or similar), modem, and router for communications.
 - Design for the **sliding or roll-up access door** for teaching at kids' height, and how deployed solar panels will provide rain protection.
 - Confirmation of one **Level 2 bi-directional EVSE** and one **30-amp, 240-volt weather-resistant electrical inlet**.
 - Confirmation that the trailer will weigh **no more than 10,000 pounds** with a tongue load of no more than 1,000 pounds, to avoid CDL requirements.

- Response to the option for **changeable educational content wrap/fit**.
 - Preference for **Dark Skies International-approved downlights** for outdoor LED lighting.
 - **Technical Proposal – Tribal Law Enforcement Trailer Specifics:**
 - Specific responses to the requirements for the **8.5'x30' or 32' enclosed trailer** (Appendix B).
 - Details on the **8 KW solar capacity** and **66 kWh battery storage**.
 - Plan for **internal office space** with networked satellite communications workstations and a small restroom.
 - Description of Starlink (or similar), modem, router, and one exterior mounted TV for briefings.
 - Inclusion of a **weapons storage locker**.
 - Design for a **secure through-door audio communications capability**.
 - Confirmation of one **30-amp, 220-volt weather-resistant electrical inlet**.
 - Confirmation of **18,000 lbs. max weight**.
 - **Collaborative Design Plan:** Outline the approach to **collaborate closely with Tribal staff** on interior layout, including how the **20 allocated hours of vendor staff time** for design activities will be utilized. Specify the hourly rate for additional design hours beyond 20.
 - **Project Schedule Adherence:** A commitment to the **project schedule outlined in Section 1.5**, particularly the **April 15, 2026, delivery date**.
 - **Pricing Proposal:** A detailed cost breakdown as outlined in Section 3.3.
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3.3 Pricing Proposal

Proposers must submit a comprehensive and itemized bid price for both the 8.5'x20' Dungeness River Center trailer and the 8.5'x40' (or 30'/32') Tribal Law Enforcement trailer. The pricing proposal should clearly delineate all costs associated with the design, manufacture, delivery, and demonstration of all systems, as well as the walk-through, training, and run-through of set up and take down cycles [1, 1.6].

The pricing proposal must include:

- Itemized cost for the Dungeness River Center trailer.
 - Itemized cost for the Tribal Law Enforcement trailer.
 - Any separate costs for optional elements (e.g., wrap/fit for changeable educational content for the Dungeness River Center trailer).
 - The hourly rate for collaborative design activities exceeding the initial 20 allocated hours.
 - All associated delivery costs to the Jamestown S'Klallam Tribal Reservation in Sequim, WA.
 - Breakdown of all applicable taxes, fees, and charges.
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3.4 Questions and Clarifications

All questions regarding this Request for Proposals must be submitted in writing via email to rknapp@jamestowntribe.org. The **last day for questions is August 29, 2025**. Responses to questions will be shared with all prospective proposers to ensure fairness and transparency. No questions will be answered after this date.

3.5 Acknowledgment of RFP Terms

By submitting a proposal, the vendor acknowledges that they have read, understood, and agreed to all terms, conditions, and specifications set forth in this Request for Proposals, including adherence to the project goals, proposed schedule, and all technical and compliance requirements for both Mobile Resilience Trailers.

Appendix A: Dungeness River Nature Center Trailer Specifics

This section details the unique requirements for the **Dungeness River Center Trailer**, which is specified as an **8.5'x20' dual axle enclosed trailer**.

- **Solar System:** 6 KW solar capacity is required.
 - **Battery Storage:** A 40-kWh battery storage system is specified.
 - **Internal Office Space:**
 - Includes **2 workstations, or one workstation if space allows**.
 - **1 large storage closet suitable for wet items**.
 - **1 lockable cabinet**.
 - **1 dorm-sized or slightly smaller refrigerator**.
 - **Wi-Fi, Ethernet, and 120-volt power outlets** are necessary for connectivity and power.
 - **Communications:** Starlink, modem, and router. Three security cameras will be located on the exterior of the trailer. Cat 6 network cable will be installed within trailer walls to workstation locations, network cabinet, Starlink, at the exterior camera locations.
 - **Access Door:** An access door is required in place of a typical food-truck-style window that either **slides or rolls up**, specifically designed to allow for teaching scenarios at kids' height. Ideally, deployed solar panels should provide rain protection over this access door.
 - **Power Connections:**
 - One **Level 2 bi-directional electric vehicle charging equipment (EVSE)** is required to facilitate power sharing with a bi-directional enabled electric vehicle.
 - One **30-amp, 240-volt weather-resistant electrical inlet** is needed for charging the trailer battery energy storage system from an external source.
 - **Weight:** The trailer must weigh **no more than 10,000 pounds** with a tongue load of no more than 1,000 pounds. No Commercial Driver's License (CDL) should be required, assuming the tow vehicle is less than 16,000 pounds.
 - **External Content Option:** Interest in an option to **wrap or fit the trailer with changeable educational content** (about once per year) is noted. This content should be affordable, environmentally sustainable, and designed to answer questions about the trailer, its relation to the River Center, the River, and climate change. Interactive components might be included in this option.
 - **External Specs:** A strong preference for **Dark Skies International-approved downlights** for outdoor LED lighting is expressed.
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Appendix B: Tribal Law Enforcement Trailer Specifics

This section details the unique requirements for the **Tribal Law Enforcement Trailer**, which is specified as an **8.5'x32' enclosed trailer**.

- **Solar System:** 8 KW solar capacity is required.
- **Battery Storage:** A 66-kWh battery storage system is specified.

- **Internal Office Space:** Includes workstations with networked satellite communications capability. Includes a small restroom.
- **Communications:** requirement for robust internet and network capabilities. Starlink, modem, and router. One exterior mounted TV for briefings. Security cameras will be installed at seven locations on the exterior of the trailer. Cat 6 network cable will be installed within trailer walls to workstation locations, Starlink, network cabinet, TV location, at the exterior camera locations.
- **Weapons Storage:** The trailer must include a **weapons storage locker** to secure sensitive equipment.
- **Secure Door:** The trailer’s door should have a **secure through-door audio communications capability**, enabling safe communication without opening the door.
- **Power Connections:**
 - One **30-amp, 220-volt weather-resistant electrical inlet** is needed for charging the trailer battery energy storage system from an external source (EV, Generator, exterior solar array).
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- **Weight:** 18,000 lbs. max.

Appendix C: Proposal Scoring and Scoring Rubric

Proposal Scoring Criteria and Point Allocation		
Scoring Criteria	Points (out of 100)	Rationale based on RFP Details
1. Bid Price	40 Points	This category assesses the overall cost-effectiveness and the clarity of the pricing breakdown for both the 8.5'x20' Dungeness River Center trailer and the 8.5'x32' Tribal Law Enforcement trailer. While important for budgetary reasons, the specialized nature and complex technical requirements mean that cost is balanced with the vendor's ability to meet stringent specifications.
2. Vendor Experience & Qualifications	40 Points	This criterion evaluates the vendor's demonstrated ability and track record in delivering specialized mobile units. It includes relevant project experience, technical expertise (especially in complex electrical systems, solar, battery storage, and microgrid integration, and rapid deployment systems), and the capacity to meet the crucial project schedule and delivery deadlines of April 15, 2026. Collaborative design capabilities are also a key component.
3. Quality of Proposal	20 Points	This category encompasses the vendor's understanding of the project, the completeness and responsiveness to all RFP requirements (including detailed general trailer specifications, electrical/power systems, rapid deployment features, and highway/cross-border legality). It also evaluates the feasibility and innovation of proposed solutions, compliance documentation, and the overall clarity and professionalism of the submission. This section heavily weights the vendor's detailed plan for meeting the Tribe's specific goals and technical needs for both unique trailers.
TOTAL	100 Points	

Proposal Scoring Rubric

This rubric outlines the criteria and scoring considerations for evaluating proposals for the Mobile Resilience Trailer project, focusing on bid price, vendor experience and qualifications, and the overall quality of the proposal.

1. Bid Price

Evaluation Focus: Assessment of the proposed cost for both Mobile Resilience Trailers, considering overall value, cost-effectiveness of features, and long-term operational viability where implied by design choices.

- **Overall Cost-Effectiveness [All relevant sections for features]:**
 - **High Score:** Proposal presents a highly competitive and justified price that clearly demonstrates excellent value for the specified features, technologies (e.g., solar, battery, EVSE), and compliance requirements for both the Dungeness River Center and Tribal Law Enforcement trailers. Pricing is transparent, detailed, and aligns with the advanced capabilities requested.
 - **Mid Score:** Price is reasonable but may lack a clear breakdown or justification for certain components or offers good value for some features but not all.
 - **Low Score:** Price is uncompetitive, excessively high, or lacks sufficient detail and justification, raising concerns about overall value or understanding of project scope.
 - **Clarity and Completeness of Pricing Breakdown [Implied]:**
 - **High Score:** Provides a comprehensive, itemized breakdown of costs for each trailer (8.5'x20' for Dungeness River Center and 8.5'x32' for Tribal Law Enforcement), including design, manufacturing, delivery, optional components (e.g., educational wrap option), and any additional hourly rates for collaborative design beyond the initial 20 hours.
 - **Mid Score:** Pricing breakdown is present but lacks some detail or clarity on specific components or services.
 - **Low Score:** Insufficient detail in the pricing breakdown, making it difficult to assess specific costs or compare effectively.
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2. Vendor Experience and Qualifications

Evaluation Focus: The vendor's demonstrated capability, track record, and expertise in designing, manufacturing, and delivering specialized mobile units, as well as their capacity to meet project requirements.

- **Relevant Project Experience:**
 - **High Score:** Extensive and verifiable experience in designing, manufacturing, and delivering custom specialized mobile trailers of similar complexity, particularly those involving advanced electrical systems, rapid deployment features, and specific environmental controls (e.g., HVAC for 10-90°F ambient temperatures).
 - **Mid Score:** Some relevant experience, but projects may be smaller in scope, less complex, or lack specific features requested in the RFP.
 - **Low Score:** Limited or no directly relevant experience, raising concerns about the ability to successfully execute the project.
- **Technical Expertise and Proposed Team:**
 - **High Score:** Demonstrates deep technical expertise in trailer construction, electrical engineering (with emphasis on NEC, UL/ETL/CSA compliance), solar power systems, battery storage, microgrid controllers, EVSE integration, and adherence to complex transportation regulations (WA State, US Federal, BC Canada). Proposed team members have relevant certifications and proven track records.
 - **Mid Score:** Technical expertise appears adequate, but may not be clearly articulated or specific to all required systems and compliance standards.
 - **Low Score:** Lacks sufficient evidence of required technical expertise or a clearly qualified team.
- **Ability to Meet Project Schedule and Delivery Requirements:**

- **High Score:** Presents a clear, realistic, and aggressive project plan that demonstrates a strong ability to meet or exceed all key milestones, including collaborative design completion by November 1, 2025, and trailer delivery on or before April 15, 2026, at the Jamestown S’Klallam Tribal Reservation. Shows understanding of cross-border compliance for delivery.
 - **Mid Score:** Project schedule is plausible but lacks specific details or may show potential for minor delays.
 - **Low Score:** Schedule appears unrealistic or shows a lack of understanding of the project's time-sensitive nature.
 - **Collaborative Design Capabilities:**
 - **High Score:** Clearly outlines a collaborative process for finalizing interior layouts, demonstrating a commitment to working closely with Tribal staff and effectively utilizing the allocated 20 hours for design activities.
 - **Mid Score:** Acknowledges collaboration but provides limited detail on the proposed process.
 - **Low Score:** Does not adequately address the collaborative design requirement.
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3. Quality of Proposal

Evaluation Focus: The overall clarity, completeness, responsiveness, and adherence to the RFP's instructions and requirements, demonstrating the vendor's understanding of the project's unique needs.

- **Completeness and Responsiveness to RFP Requirements [All sections]:**
 - **High Score:** The proposal thoroughly addresses all mandatory requirements and specifications for both the Dungeness River Center (8.5’x20’ dual axle) and Tribal Law Enforcement (8.5’x40’ triple axle) trailers, including general specifications (e.g., chassis, exterior, interior features), electrical and power systems, rapid deployment, and highway legality, as well as specific requirements for each unit (e.g., solar/battery capacity, internal office spaces, communications, unique access doors/storage). RVs, box trucks, or multi-part units are explicitly avoided.
 - **Mid Score:** Addresses most requirements but omits minor details or provides less comprehensive responses for some sections.
 - **Low Score:** Significant omissions, misinterpretations of requirements, or failure to address key mandatory specifications.
- **Clarity, Organization, and Professionalism [General]:**
 - **High Score:** The proposal is exceptionally well-organized, clearly written, and professionally presented. Information is easy to find, logical, and supported by diagrams or schematics where appropriate.
 - **Mid Score:** The proposal is generally clear but may have minor organizational issues or occasional ambiguities.
 - **Low Score:** The proposal is disorganized, difficult to understand, or unprofessional, hindering effective evaluation.
- **Demonstration of Understanding of Project Goals and Intended Uses:**
 - **High Score:** Clearly articulates an understanding of the Tribe's goals for education, emergency response, community engagement, and mobile command. Proposed

designs and features show a deep comprehension of how the trailers will be used in various scenarios, including extended grid outages.

- **Mid Score:** Shows a basic understanding of the project goals but does not fully elaborate on how the proposed solution aligns with them.
- **Low Score:** Appears to have a limited understanding of the primary goals and intended uses of the Mobile Resilience Trailers.

● **Feasibility and Innovation of Proposed Solutions:**

- **High Score:** Provides practical, robust, and potentially innovative solutions for key aspects like the deployable solar system (e.g., mechanically assisted/automated system for rapid deployment), microgrid integration, bi-directional charging, and ensuring rapid setup/takedown by a single individual within 15 minutes. Includes the required documentation/video demonstration of deployment.
- **Mid Score:** Proposed solutions are feasible but lack innovative approaches or detailed explanations for complex systems.
- **Low Score:** Proposed solutions are impractical, incomplete, or do not adequately address the technical challenges and rapid deployment requirements.

● **Compliance Documentation:**

- **High Score:** Commits to providing all required compliance documentation, including certificates for electrical system inspections (certified electrician), manufacturer's certification label, VIN, and documentation verifying compliance with all applicable U.S. and Canadian transportation regulations (WA State, FMCSR, Transport Canada/CVSE) for legal operation without escort or special permit. Provides comprehensive electrical schematics and manuals.
- **Mid Score:** Acknowledges compliance but provides less specific commitments or details regarding the provision of documentation.
- **Low Score:** Does not adequately address the critical compliance documentation requirements.